

# Prize Indemnity, Entertainment & Event Services



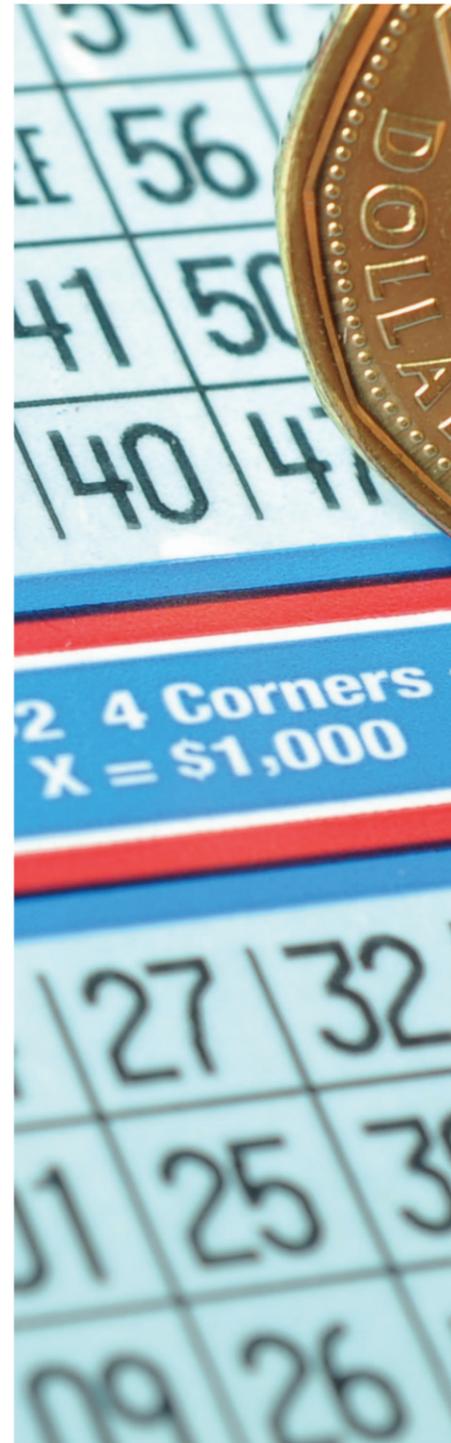
# About Sedgwick

Sedgwick is one of the largest loss adjusting, claim management and risk solution firms in the world. We employ more than 27,000 people, in 65 countries and have been operating for over 50 years. We work with business, insurers, brokers and policy holders to provide expert advice when a loss occurs.

In Australia, we employ close to 700 staff in 45 branches across the country. Our Major & Complex Loss team employs more than 80 loss adjusters, each with over 15 years experience in their respective areas of expertise.

When you partner with Sedgwick, you can be assured that we have the right person to manage your claims.

We control contingency risk by providing independent and impartial advice through market leading processes developed in partnership with industry underwriters.



# Prize indemnity

When you partner with Sedgwick you can be assured that your promotion will be handled fairly and accurately from start to finish, achieving a great result for your clients who will keep coming back to you for their prize indemnity needs.

## Our approach

Our transparent approach to prize indemnity assignments ensures all interests are fairly represented, and all parties are satisfied with the proposed mechanics of each promotion.

We provide detailed guidelines prior to each promotion to provide underwriters with confidence that policy conditions are understood and are being met.

Beyond the seriousness of our role, we also understand that promotions are meant to be fun. Our vibrant and enthusiastic approach with promoters ensures appropriate events remain a high energy and enjoyable experience for your clients.

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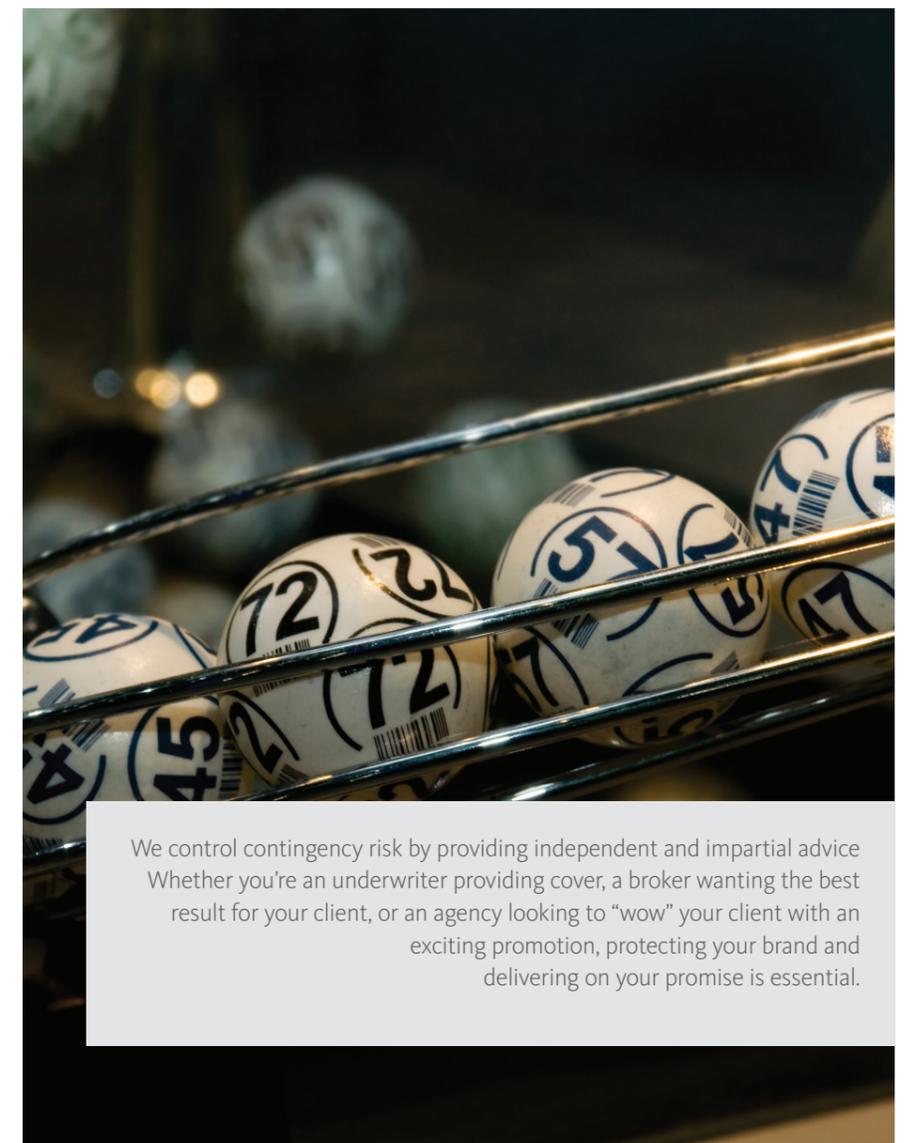
Our national network of qualified loss adjusters means we are able to assist you with your next promotion, regardless of the location.

## In numbers

65 countries  
27,000+ people  
50+ years  
\$100m+ in prize value  
250+ promotions in 2018

We specialise in the following types of prize indemnity promotions:

- Chance to win
- Fishing competitions
- Golf hole in one
- Radio promotions
- Seeding services
- Skill based competitions
- Television promotions



We control contingency risk by providing independent and impartial advice. Whether you're an underwriter providing cover, a broker wanting the best result for your client, or an agency looking to "wow" your client with an exciting promotion, protecting your brand and delivering on your promise is essential.

# Event cancellation

Sedgwick has extensive experience in handling a wide range of event cancellation matters.

Our experienced contingency adjusters are available 24/7 to assist your clients with expert advice to make decisions regarding cancellation of an event.

They ensure an educated and calculated decision to cancel is made. They can also assist with mitigation techniques and solutions to avoid cancellation entirely.

Should cancellation of an event be required, our Forensic advisory services division, will assist in calculating the financial loss.

They are appointed for their high level of expertise in financial loss calculations. Our accountants work closely with event organisers to ensure a financial loss is accurately represented and clearly understood by all parties.

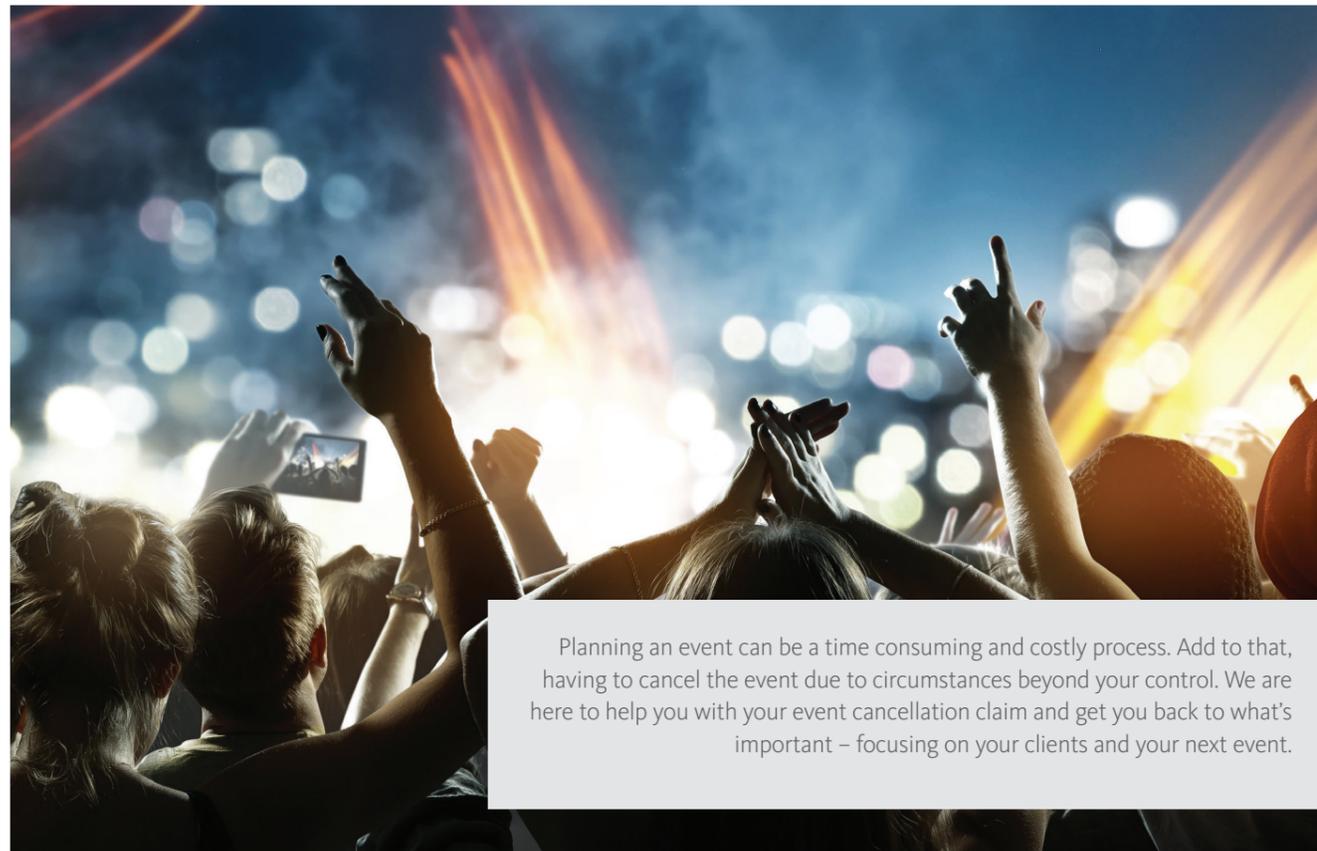
We provide a critical level of support to ensure claims are calculated in a fair and speedy manner.

 **In numbers**

**38+** claims in 2018      **\$6.5m+** claim reserves

Our team have handled a wide range of cancellation claims, including:

- Abandonment
- Adverse weather
- Cancellation
- Conference & exhibition
- Non-appearance
- Non-performance



Planning an event can be a time consuming and costly process. Add to that, having to cancel the event due to circumstances beyond your control. We are here to help you with your event cancellation claim and get you back to what's important – focusing on your clients and your next event.

# Meet the team



**Linh Nguyen**  
BComm BMedSc AICLA (Aff)  
ANZIIF (Snr Assoc) CIP  
National Client Advocacy  
Project Lead

Linh joined Sedgwick in early 2017, following on from a successful career in the optical industry while she completed her Bachelor of Commerce and Bachelor of Medical Science.

She began looking after prize indemnity and entertainment nationally later in the year, which has fast expanded globally.

Linh has worked on promotional events featuring insured prizes with an overall prize pool of over \$100 million. These have included major sporting events, casinos, radio networks, motor companies, food manufacturers, TV channels, leagues clubs and shopping centres.

She is a qualified Loss Adjuster and an Associate member of AICLA.

Linh is a member of the ANZIIF - Generation I Council who assists the insurance profession to best meet the needs of future leaders.

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**Brad Mountford**  
ANZIIF (Snr Assoc) ACLA FIFAA  
Head of Business Development

Brad joined Sedgwick in 1998 as a loss adjuster in Sydney.

He quickly became involved in client account management which has become a hallmark of his career.

Whilst a chartered loss adjuster himself, his focus for many years has extended across our whole business where he has been pivotal in the development of many services including contingency where he has led our programs predominantly in prize draw. This experience has included cross border seeding utilising our global branch network.

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# Meet the team



**Mike Greenwood**

ACII FIFAA FUEDI-ELAE ACLA  
Executive Adjuster, MCL Global division

Mike is a highly experienced loss adjuster with over 45 years of industry experience. For more than 40 years, Mike has worked as a loss adjuster throughout the United Kingdom, East and West Africa and Australia.

He has extensive experience with the quantification and assessment of commercial property claims, risk management and contingency claims.

Mike is a renowned specialist in event cancellation and artist non appearance matters, overseeing our Asia Pacific claims.

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**Amanda Hillier**

FCA AICLA(Aff) ANZIIF(Snr Assoc) CIP  
Senior Manager,  
Forensic advisory services division

Amanda has specialised in forensic accounting for over 20 years, working on assignments throughout Australia and the United Kingdom.

Highly experienced in the quantification of economic losses for insurance and litigation purposes. She has dealt with commercial property claims, cyber incidents, contingency matters and prepared expert reports.

Amanda has managed a number of complex event cancellations claims and has quickly established herself as an expert in this area.

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**Kaushal Sheth**

BCom ANZIIF(Snr Assoc) AIII FCLA  
National Executive Adjuster,  
MCL Global division

After first working with GAB Robins for a few years, Kaushal joined Technical Assessing as a specialist adjuster where he was involved with large property and business interruption matters DSU claims. Many of the matters he handled were complex notably claims for contamination in the Antarctic and sub Antarctic and claims arising from the Varanus Island gas explosion incident.

In 2011 Kaushal joined Sedgwick as an executive adjuster progressing to national executive adjuster in 2016. He continues to manage large and complex claims. His skills, particularly his ability to manage both property and business interruption losses, his attention to detail and strong analytical and negotiation skills are widely acknowledged. Kaushal has skillfully managed large catastrophe claims in Australia and overseas. As a contribution to the profession, Kaushal has been a councillor of AICLA's NSW division and for several years marked examination papers and assessments for AICLA.

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Global solutions.  
Local expertise.

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